



THE REPUBLIC OF MALAWI

NORTHERN REGION WATER BOARD

RUMPHI WATER AND SANITATION SERVICES IMPROVEMENT PROJECT

PUBLIC NOTICE OF CONTRACT AWARD

Publication date: 25th April 2026
Country: Malawi
Executing Agency: Northern Region Water Board
Name of Project: Rumphu Water and Sanitation Services Improvement Project
Grant Number: 2100155043079
Name of Tender: Construction of Intake Weir, Treatment Plant, Transmission Mains, Reservoirs and Pumps and Installation of Distribution Pipelines

Procurement mode: Open Competitive Bidding- International (OCBI)

Domestic preference: No

Regional preference: No

The Northern Region Water Board wishes to inform the General Public that it has awarded contracts under Rumphu Water and Sanitation Services Improvement Project funded by African Development Bank as follows:

| | |
|--|---|
| Borrower's Tender Number: | <i>NRWB/RU/W/01</i> |
| Date of receipt by the Bank of the draft Tender document: | <i>2 October 2025</i> |
| Date of approval by the Bank of the Tender Document | <i>6th November 2025</i> |
| Tender Issuing Date | <i>8th November 2025</i> |
| Closing date of the Tender | <i>23rd December 2025 at 14:00 Hours</i> |
| Date of Tender opening | <i>23rd December 2025 at 14:00 Hours</i> |
| Date of receipt by the Bank of the Tender evaluation report | <i>16th February 2026</i> |
| Date of approval by the Bank of the Tender evaluation Report | <i>26th February 2026</i> |

BIDDERS INFORMATION:**A. SUCCESSFUL BIDDER**

| | |
|--------------------------------------|--|
| Name of the winning Bidder | <i>M/s Ion Exchange Limited – H.E Jackson Limited Joint Venture</i> |
| Nationality | <i>India; Malawi</i> |
| Address | <i>Ion House, Dr. E. Moses Road, Mahalaxmi, Mumbai – 400011, India Cell.: +265999987802 E-Mail.: info@hejackson.com/sales@hejackson.com</i> |
| Contract Award Price | <i>US\$18,113,117.90</i> |
| Contract Start date | <i>May, 2026</i> |
| Contract Duration | <i>548 Days</i> |
| Summary of Scope of Contract Awarded | <i>Construction of Intake Weir, Treatment Plant, Transmission Mains, Reservoirs and Pumps and Installation of Distribution Pipelines</i> |
| Total Number of Bidders | <i>Twelve (12)</i> |

B. OTHER BIDDERS**1.**

| | |
|-------------------------|--|
| Name | <i>AFCONS Infrastructure Limited</i> |
| Nationality | <i>India</i> |
| Address | <i>Afcons House 16 Shah Industrial Estate Veera Desai Road, Azad Nagar P.O Box No. 11978 Andheri (W), Mumbai 400053 India Tel: +91-22-67191000/26730026 E-mail: navinchandra@afcons.com</i> |
| Bid Price as Read-out | <i>USD 22,728,095.70</i> |
| Evaluated Price | <i>USD24,824,784.26</i> |
| Bid Accepted / Rejected | <i>Rejected</i> |
| Reason for Rejection | <i>Not the lowest evaluated Bidder</i> |

2.

| | |
|-------------|---|
| Name | <i>SMC Infrastructure Pvt Limited-PLEM Construction Limited Joint Venture</i> |
| Nationality | <i>Malawi</i> |
| Address | <i>P.O Box 1259 Lilongwe</i> |

| | |
|-------------------------|--|
| | <i>Phone. No. +2651710244/245; +265999965080</i> <i>E-mail: info@plemconstruction.com</i> |
| Bid Price as Read-out | USD 19,554,136.49 |
| Evaluated Price | USD 18,967,512.40 |
| Bid Accepted / Rejected | <i>Rejected</i> |
| Reason for Rejection | <i>Not the lowest evaluated Bidder</i> |

3.

| | |
|-------------------------|--|
| Name | <i>Khato Civils</i> |
| Nationality | <i>South Africa</i> |
| Address | <i>Unit 13, Midway Industrial Park, Corner Samrand Avenue/Coqui Francolin, Kosmosdal Centurion 0157 South Africa.</i> <i>Phone.: +27 (0)11 312 5551</i> <i>E-mail: info@khatocivils.com</i> |
| Bid Price as Read-out | <i>USD 121,336,032.12</i> |
| Evaluated Price | None |
| Bid Accepted / Rejected | Rejected |
| Reason for Rejection | Bidder did not provide bid security hence the bid was rejected in accordance with ITB19.4 |

4.

| | |
|-------------------------|--|
| Name | <i>Tensor Systems (Pvt) Limited-Malbro International Limited Joint Venture</i> |
| Nationality | <i>Zimbabwe; Malawi</i> |
| Address | <i>1st Floor, Office G18 Golden Peacock Office Complex P.O Box 31210, Capital City Lilongwe 3.</i> |
| Bid Price as Read-out | <i>USD 22,743,820.57</i> |
| Evaluated Price | <i>USD 22,960,596.89</i> |
| Bid Accepted / Rejected | <i>Rejected</i> |
| Reason for Rejection | <i>Not the lowest evaluated Bidder</i> |

5.

| | |
|-------------------------|---|
| Name | <i>Jiangxi Construction Engineering Group Co., Ltd</i> |
| Nationality | <i>Malawi</i> |
| Address | <i>P.O Box 20137 Lilongwe E-mail: jiangxiconstructionengineering@gmail.com</i> |
| Bid Price as Read-out | <i>USD 23,348,338.63</i> |
| Evaluated Price | <i>USD 23,526,567.35</i> |
| Bid Accepted / Rejected | <i>Rejected</i> |
| Reason for Rejection | <i>Not the lowest evaluated Bidder</i> |

6.

| | |
|-------------------------|--|
| Name | <i>Pioneer Engineering & Consultancy-Beijing Enterprises Water Group Joint Venture</i> |
| Nationality | <i>Botswana; China</i> |
| Address | <i>Clarendon House 2, Church Street Hamilton HM11 Bermuda. Tel: +26777541063 E-Mail: wangjun02@bewg.net.cn</i> |
| Bid Price as Read-out | <i>USD 26,694,784.25</i> |
| Evaluated Price | <i>None</i> |
| Bid Accepted / Rejected | <i>Rejected</i> |
| Reason for Rejection | <i>The bidder added a clause to the Bid Security as follows: "The Bid Guarantee shall be governed by the Laws of Botswana subject to the jurisdiction of the Courts of Botswana". This is not acceptable as per ITB 19.1 and ITB19.3</i> |

7.

| | |
|-------------------------|---|
| Name | <i>Unik Construction Engineering Pty Limited</i> |
| Nationality | <i>Botswana</i> |
| Address | <i>Private Bag B026 Gaborone Botswana Tel: +2673924965 E-Mail: unikbw@unikconst.com</i> |
| Bid Price as Read-out | <i>USD 20,789,896.00</i> |
| Evaluated Price | <i>USD 20,946,145.47</i> |
| Bid Accepted / Rejected | <i>Rejected</i> |

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|----------------------|--|
| Reason for Rejection | <i>Not the lowest evaluated Bidder</i> |
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8.

| | |
|-------------------------|---|
| Name | <i>Mota-Engil Engenharia e Construcao Africa, S.A/Sawa Group Ltd Joint Venture</i> |
| Nationality | <i>Malawi</i> |
| Address | <i>P.O Box 31379 Lilongwe 3, MALAWI. Tel: +2651773723 E-mail: commercial@motaengil.com</i> |
| Bid Price as Read-out | <i>USD 27,444,026.64</i> |
| Evaluated Price | <i>USD27,458,491.34</i> |
| Bid Accepted / Rejected | <i>Rejected</i> |
| Reason for Rejection | <i>Not the lowest evaluated Bidder</i> |

9.

| | |
|-------------------------|---|
| Name | <i>China Civil Engineering Construction Company</i> |
| Nationality | <i>Malawi</i> |
| Address | <i>Third Floor, ADL House P.O Box 30336 Lilongwe, MALAWI. Tel: +265997 408 380/888 169 195 E-Mail: ccecc-malawi@ccecc.com.cn</i> |
| Bid Price as Read-out | <i>USD 18,488,343.52</i> |
| Evaluated Price | <i>USD 18,498,256.56</i> |
| Bid Accepted / Rejected | <i>Rejected</i> |
| Reason for Rejection | <i>Not the lowest evaluated Bidder</i> |

10.

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|-------------------------|--|
| Name | <i>E.M Tech – ADLA Construction Company Limited JV</i> |
| Nationality | <i>Lebanon; Malawi</i> |
| Address | <i>Mirna Shalouhi Bidg Sin el Fil Main Road, Beirut Lebanon Cell.: +265991330555/990355645 E-Mail: adlaconstruction2024@gmail.com</i> |
| Bid Price as Read-out | <i>USD 23,750,000.00</i> |
| Evaluated Price | <i>USD24,527,399.75</i> |
| Bid Accepted / Rejected | <i>Rejected</i> |

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|----------------------|---------------------------------|
| Reason for Rejection | Not the lowest evaluated Bidder |
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11.

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|-------------------------|--|
| Name | Stecol Corporation |
| Nationality | China |
| Address | No. 2, Haitai Fazhan 5th Road, Huayuan Industrial Zone (Outer Ring), Binhai High-Tech Area, Tianjin City Peoples Republic of China. |
| | Tel: +265996466955 E-mail: kenya@stecol.cn/799557133@qq.com |
| Bid Price as Read-out | USD 21,298,398.08 |
| Evaluated Price | USD 21,010,720.93 |
| Bid Accepted / Rejected | Rejected |
| Reason for Rejection | Not the lowest evaluated Bidder |

The Northern Region Water Board would like to congratulate the successful bidder and wishes to thank all those that participated in the tendering process.

The Chairperson
Internal Procurement & Disposal Committee
Northern Region Water Board
Private Bag 94
MZUZU, MALAWI

BENEFICIAL OWNERSHIP FORMS

ION EXCHANGE – H.E. JACKSON JV

Beneficial Ownership Disclosure Form

RFB No.: NRWB/IFB/RU/W/01

Request for Bid No.: NRWB/RU/W/01

To:

Northern Region Water Board
Kawiluwilu House, Bloem Water Street
Private Bag 94, Mzuzu, Malawi

In response to your request in the Letter of Acceptance dated 20th April 2026 to furnish additional information on beneficial ownership:

(i) we hereby provide the following beneficial ownership information.

Details of beneficial ownership (For H.E. Jackson Engineering Limited)

| Identity of Beneficial Owner | Directly or indirectly holding 25% or more of the shares (Yes / No) | Directly or indirectly holding 25 % or more of the Voting Rights (Yes / No) | Directly or indirectly having the right to appoint a majority of the board of the directors or an equivalent governing body of the Bidder (Yes / No) |
|---|---|---|--|
| Mr. Paul Guy Muntou-Jackson, Area 3/526, Lilongwe, Malawi | Yes | Yes | Yes |

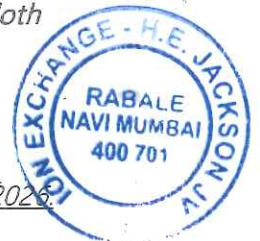
Name of the Bidder: **Ion Exchange - H.E. Jackson JV**

Name of the person duly authorized to sign the Bid on behalf of the Bidder: *Arosh Paloth*

Title of the person signing the Bid: Director

Signature of the person named above: 

Date signed 24th day of April 2026.



ION EXCHANGE – H.E. JACKSON JV

Beneficial Ownership Disclosure Form

RFB No.: NRWB/IFB/RU/W/01

Request for Bid No.: NRWB/RU/W/01

To:

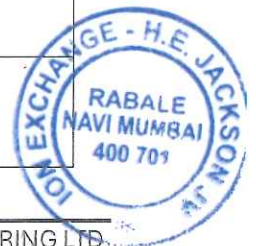
Northern Region Water Board
Kawiluwilu House, Bloem Water Street
Private Bag 94, Mzuzu, Malawi

In response to your request in the Letter of Acceptance dated 20th April 2026 to furnish additional information on beneficial ownership:

(i) we hereby provide the following beneficial ownership information.

Details of beneficial ownership (For Ion Exchange India Limited)

| Identity of Beneficial Owner | Directly or indirectly holding 25% or more of the shares (Yes / No) | Directly or indirectly holding 25 % or more of the Voting Rights (Yes / No) | Directly or indirectly having the right to appoint a majority of the board of the directors or an equivalent governing body of the Bidder (Yes / No) |
|---|---|---|--|
| Mr. Rajesh Sharma 42, Vidhani Apartments, Narayan Dhabholkar Road, Mumbai, 400006 - Indian | NO | NO | YES |
| Mr. Dinesh Sharma Flat no. 64, Vijay Apartment, 16, | NO | NO | YES |



| | | | |
|--|----|----|-----|
| Carmichael Road, Mumbai, 400026, Maharashtra, India Indian | | | |
| Mr. Mahabir Prasad Patni Urbana Tower - 2, Flat - 2401, 783 Anandapur E.K.T. Kolkata, West Bengal - 700107 Indian | NO | NO | YES |
| Mr. Aankur Patni Urbana Tower - 2, Flat - 2401, 783 Anandapur E.K.T. Kolkata, West Bengal - 700107 Indian | NO | NO | YES |

Name of the Bidder: **Ion Exchange - H.E. Jackson JV**

Name of the person duly authorized to sign the Bid on behalf of the Bidder: *Arosh Paloth*

Title of the person signing the Bid: **Director**

Signature of the person named above: *Arosh Paloth*

Date signed 24th day of April 2026.

